

DAWN E. KOENNING
Consultant



With a passion for service and a commitment to philanthropy, Dawn believes results matter. With high energy, Dawn pursues her client goals as if they were her own. Day to day, Dawn measures her success in the achievements of her clients—from new relationships forged to new gifts received. Her experience in philanthropy has been diverse, starting with political fundraising and events and moving into the high-stakes arena of major gift solicitations and campaign consulting. Capable of working in a small shop or with a 100-person development staff, Dawn knows what needs to be done to move from case development to prospect cultivation to gift closure.

As a Director of Development at Texas Children’s Hospital, Baylor College of Medicine and a traveling Major Gift Officer at UT M. D. Anderson Cancer Center, Dawn has a unique perspective and grasp of the central motivations and skills for success in healthcare philanthropy—a knowledge she has readily carried over to other client settings! At the same time, Dawn personally has a keen appreciation of grateful giving. Having served on the board of the Association of Fundraising Professionals’ Greater Houston Chapter for over six years and as the 2007 Chair of National Philanthropy Day, she developed a strong network of professional peers and friends.

Dawn graduated early from Texas A&M University where she majored in Political Science, which provided her the opportunity to study World War II in Normandy, France, with the James Earl Rudder Normandy Program.

Aside from her volunteer commitments across Houston, Dawn enjoys spending her free time with her husband, Court, and two rowdy young sons, Carson and Cade.

