

TERESA L. HISER
Senior Consultant



Teresa Hiser recently worked with a client who described his organization’s current capital campaign as “a marathon—not a sprint.” His perspective not only spoke to his appreciation for the thoughtful, planned and often-lengthy process of building relationships with potential donors, but also exemplified his organization’s commitment to their long-term vision to transform their community. “As a six-time marathoner, I have great appreciation for this perspective and admire any organization that has the perseverance to go the distance to reach their goals,” says Teresa.

Taking a “roll-up-your-sleeves” approach with her clients, Teresa’s work style is determined as well. Finding the delicate balance between guiding and directing her clients, she likes to “unravel” the client’s issues, help them capitalize on their strengths, and work through steps necessary to achieve their objectives. Teresa describes her consulting technique as collaborative, and she enjoys working with volunteer leadership and staff to find unique solutions to challenges they are facing. Teresa’s effectiveness is closely related to her ability to manage the organizational details of client work without losing sight of the broad strategic objectives.

This Wichita State University alumna has provided informed counsel to a number of local, regional and national nonprofit organizations, bringing particular expertise in major gift fundraising and organizational assessments. Teresa’s strong communications and organizational skills, coupled with her experience in the areas of education, cultural arts and human services, equip her to effectively analyze and meet the needs of a diverse range of philanthropic constituencies.

