

**FAYRUZ M. BENYOUSEF, CFRE**  
*Partner*



“Fundraising is the gentle art of teaching the joy of giving.” This quotation, from the author and fundraising consultant Hank Rosso, exemplifies Fayruz Benyousef’s approach to guiding clients through the challenges and rewards of philanthropy. With an uncompromising commitment to excellence, achievement and innovation, Fayruz unites stakeholders through their common interests and then works with them to create effective strategic visions. She moves with ease and agility among various institutional settings, helping her clients understand how the spirit of excellence within their organizations can be used as a foundation for building highly successful fundraising programs.

Prior to joining The Dini Partners, Fayruz began her career at her alma mater, Dickinson College, where she helped to implement a successful \$43 million capital campaign. She also served as Development Director with Ballet Austin, where she formed and directed the planning for the company’s first major multimillion-dollar capital campaign.

As a consultant with The Dini Partners, Fayruz has successfully counseled numerous nonprofit organizations to plan and implement successful fundraising strategies. She has guided capital campaigns for nonprofit organizations in fields including secondary and higher education, human services, healthcare, and the arts. She is a past President of the Austin Chapter of the Association of Fundraising Professionals (AFP) and still remains actively involved with the organization. She was recently named the 2006 *Outstanding Fundraising Professional of the Year* by AFP - Austin. Fayruz serves on the Board of Planet Cancer, a nonprofit that provides support to young adults in their 20s and 30s with cancer and is an active volunteer with the Lance Armstrong Foundation. Her survivorship story can be found on the LiveSTRONG™ website – [www.livestrong.org](http://www.livestrong.org).

